



STOCKMAN

*Stock Management
Intelligent Supply Chain*



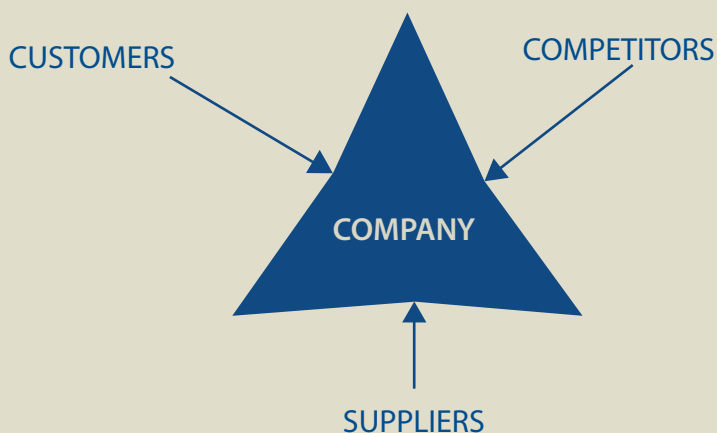


THE 3-WAY SQUEEZE

In today's highly competitive market, increased sales are no longer enough to ensure profitability. Although most wholesale distributors are not losing money, they are less profitable than they once were. Wholesale distributors are continually engaging with both customers and suppliers to control costs and to retain their partnership position as middlemen in the supply chain.

Change seems dramatic, but in such an evolving economic climate how do you stay competitive?

A key to controlling such a volatile environment lies in Supply Chain management. Increasing Supply Chain efficiencies can provide a true competitive edge by allowing distribution to be faster, more accurate, and far more cost effective. A successful supply chain depends on all of the processes working in harmony.



EXTEND YOUR REACH WITH STOCKMAN

STOCKMAN is a fully integrated Distribution and real-time Accounting system that focuses on Supply Chain efficiency. Stockman is built to run via the web providing true integration between all elements of the supply chain. Using a standard web browser such as Explorer or Netscape users can interact with the system from anywhere there is Internet access. Basic and advanced business functions can be performed by internal or external staff, customers and auditors (based upon pre-assigned user authority).

BY OPTIMIZING THE SUPPLY CHAIN, COMPANIES ARE ABLE TO:

- IMPROVE CUSTOMER SERVICE LEVELS
- OPTIMIZE INTERNAL PROCESS FLOW EFFICIENCIES
- OPTIMIZE INVENTORY STOCK TURNS
- LOWER THE OVERALL OPERATING COST OF THE BUSINESS

REALISTIC PRICE PURCHASE

STOCKMAN'S initial cost of ownership is attractive due to a fixed price license fee for the standard Stockman application software (excludes consulting services and data conversion) with a maximum activity of 20 simultaneous Users. There is no restriction on the hardware platform, operating system, database, web server, or web browser.



EANWAY SCAN PACK AND ADVANCED EDI

Additionally, Stockman has been designed to comply with Australian retail trading standards including EANway Scan Pack and advanced EDI to meet the trading demands of the major retail chains and streamline the entire distribution process.



ALTERNATE PRODUCT IDENTIFICATIONS

Process by any combination of EAN or UPC barcodes, as well as customer or supplier product number (can even process an order using a competitor's product number if known). This cross-reference can appear on documentation as required.

ALTERNATE UNITS OF MEASURE

Separate purchasing, stocking, and multiple selling units of measure allows for maximum flexibility in supply chain management of any product.

SERIALIZATION

Individual product unit tracking (for service and warranty purposes) can be recording upon receipt of supplier's ASN, receipt into store, or at point of sale.

PRODUCT INHERITANCE

This concept provides a quick way to dynamically apply a change to a group of products across a range of master files and open transactions. It facilitates a simple bulk data maintenance mechanism.

SALES COLLECTIONS

Prompts selection from a pre-defined range of available products (clothing or footwear for example) at time of placing the order, or from a list of related 'on-sell' or promotional products.



KITS

Converts component inventories to assemblies or kits, including labour and packaging charges, with a complete inventory and financial audit trail.

GS1 EANWAY SCAN PACK

Fully integrated tethered and wireless (RF) warehouse scanning operations to support international GS1 standards.

EDI

Fully integrated EDI functionality to support the requirements of wholesale distribution electronic trading. (From both inbound & outbound ASN through to RCTI).

IMPORT

STOCKMAN boasts a comprehensive Landed Costing process. Allows for cost components to be recorded in varying currencies for a single consignment. Import duty tariff register supports multiple countries of origin for a single product. Landed cost components from any number of supply chain service providers can be amortized over the consignment in any combination.

CUSTOMER SELF SERVICE

Customers can perform any interactive business task with full security. Place orders, perform inquiries, print documents, or any other authorized activity.

DISTRIBUTED PRINTING

STOCKMAN provides a fully integrated facility to print documents to any printer known to the system with full graphics overlays. No need for pre-printed stationery for laser or thermal printing. No intelligent printer capability required.

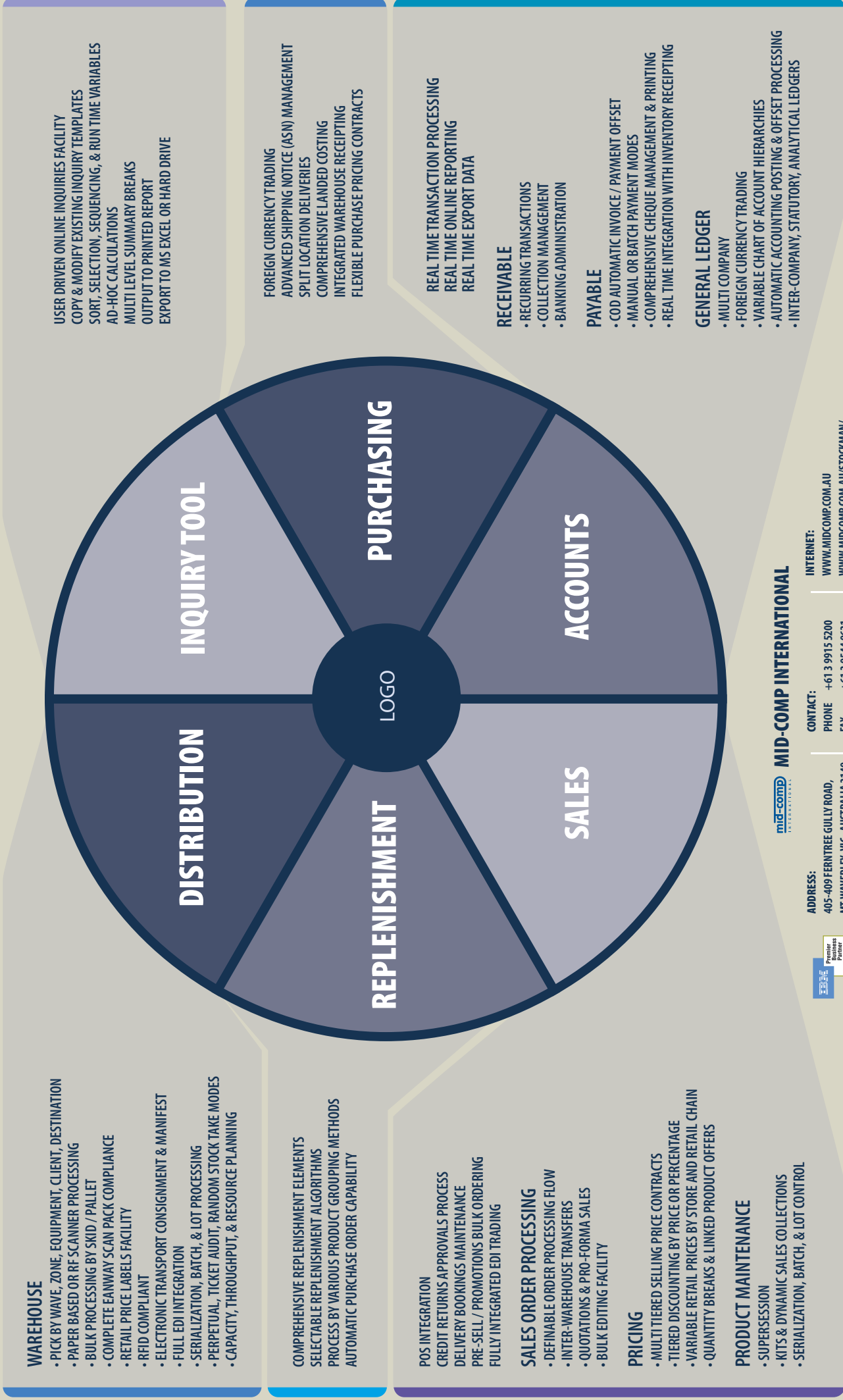
REPLENISHMENT

This process can range from a simple sales history analysis report to a comprehensive set of inventory replenishment processes to assist in purchasing decision making.

Reorder rules can be simple or complex, and overridden at multiple levels for specific product groups or individual products.



STOCKMAN FEATURES GUIDE



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