

NEWS RELEASE

## California Distributor Targets US Resellers with ERP giant-killer

### *Stockman SMB Supply Chain Software Chases Microsoft in SMB market*

Newport Beach, CA. August 10. Australian-based software developer Mid-Comp International and its West Coast partner OZ Global Software are seeking US resellers for the Stockman intelligent enterprise supply chain software for small to medium businesses (SMBs).

Stockman is a new shrink-wrapped version of Mid-Comp's successful Odyssey enterprise solution, chosen recently by Australian agribusiness giant Elders Limited in preference to 100-plus competing systems from vendors that included multinational giants SAP AG and Lawson Software.

Based on the same code as Odyssey, the competitively priced Stockman is packaged with an impressive selection of functions that are easily tailored to SMB supply chain requirements. Competing with products from suppliers like Microsoft, Stockman offers the capacity to grow from 20 to unlimited users with no change in code.

Stockman is a fully integrated, real-time distribution and accounting system that focuses on supply chain efficiency. Built to run via standard web browsers, the solution provides true integration between all elements of the supply chain. Basic and advanced business functions can be performed by internal or external staff, customers, suppliers, and auditors (based upon pre-assigned user authority).

Mid-comp is working closely with Newport Beach, California-based OZ Global Software, Inc. to locate supply chain resellers in the USA and Latin America.

Dennis Bress, President, OZ Global Software, Inc. states: "Odyssey is rapidly acquiring a global reputation as an ERP giant-killer. We are seeking resellers for the shrink-wrapped Stockman version who see the potential of a web-delivered supply chain software product that will run on any platform (iSeries, Intel, UNIX), using any database, and any web browser. We see Stockman as ideal for companies with 20 or more users who have outgrown their in-house software, yet cannot afford SAP, Oracle, Lawsons, etc. We offer low price entry with seamless migration - unlimited growth without changing code.

“Mid-Comp International’s team came from the JD Edwards world, so resellers familiar with JDE will quickly appreciate why Stockman is so revolutionary.”

Elders Limited, selected Odyssey for their massive Merchandise Division operations. Other Odyssey users include Nintendo, Janome, and BlueScope Steel Logistics.

Chris Ferguson, Corporate CIO for Elders stated: “What particularly impressed us was the underlying technology and application architecture of Odyssey. We are considering this radically advanced software suite to service other aspects of our enterprise-wide IT development agenda.”

Steve Bridges, Managing Director of Mid-Comp International, said: “Beating multinationals like SAP and Lawson on a level playing field gives Odyssey – and hence Stockman – enormous credibility and is having a huge impact on the solution’s profile and branding on a global scale. It represents the emergence of a new paradigm in enterprise level application software.”

### **About Mid-Comp International**

Mid-Comp International Pty Ltd ([www.midcomp.com.au](http://www.midcomp.com.au)) is an Australian-based developer and supplier of business software solutions that encompass intelligent supply chain, managed availability and IBM systems management. Their ERP – Distribution solution Odyssey is believed to be amongst the worlds largest pure Java systems. Stockman, Mid-Comp’s scaled down version of Odyssey, is targeted at SME supply chain customers. Both solutions are based on Internet delivered technology. Mid-Comp enjoys a strategic relationship with IBM, and supplies products and services to a client list that includes dominant Australian commercial enterprises. The company also supplies product to organisations in 26 countries, including many Fortune 500 companies.

### **About OZ Global Software**

Founded in 2001 in Newport Beach, California, USA, OZ Global Software, Inc. ([www.ozglobalsoftware.com](http://www.ozglobalsoftware.com)) has assisted suppliers of System i software establish worldwide reseller networks. Products include ERP, High Availability, Performance Monitoring, SOA, and web enablement.

## **For more information**

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